

September 2022 Financials

PREPARED OCT'22 BY



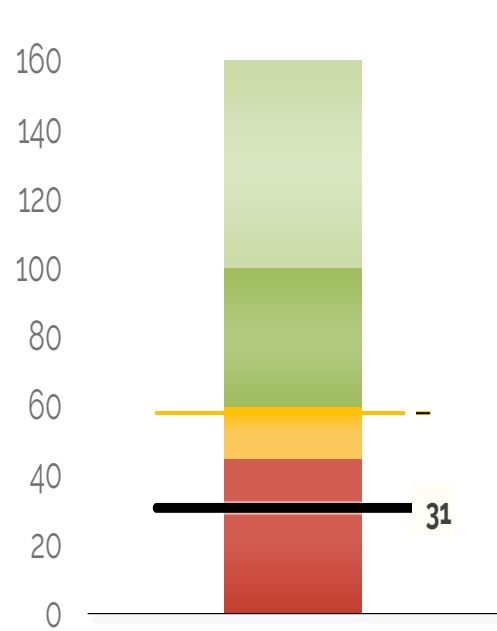
- **Executive Summary**
- **Key Performance Indicators**
- **Balance Sheet**
- **YTD & Annual Forecast**
- **Monthly Financials**
- **Cash Forecast**

- Revenue forecast in September increased by \$40K due to receipt of unbudgeted DHSS Covid 19 Mitigation funds, collection of before/after care fees, and sale of lunchroom tables.
- DESE will release the first equity fund payment in October, allowing us to finally adjust our forecast to include those funds for year end.
- Additionally, we have learned the funding equity language includes a provision allowing charter schools to claim payment based on the highest WADA from either the previous 2 fiscal years or the current fiscal year. After review, CWC will be requesting payment against FY21 WADA (496 students) vs this year's WADA (419 students). This will provide a significant boost to this year's revenue forecast.
- The current overall revenue forecast of 6.34M is 247K less than budgeted.

- Expenses are in line with forecast except for the following:
 - Salaries – As mentioned in prior months, we’ve added 3 positions this year. These are covered by Hall Family Foundation grant as long as we meet our fundraising goal!
 - Occupancy Service – We’re over budget due to \$16K in FY22 cleaning expenses paid in July. Additionally, we’ve had an increase in monthly janitorial services for the year. The net increase to this line is \$40K.
 - Office & Business Expense – similarly, we’re running over budget due to FY22 expenses (2nd CWC pmt and recruitment contract) being paid in July.
- The resulting expense forecast of 6.6M is 218k higher than budgeted.

Days of Cash

Cash balance at year-end divided by average daily expenses

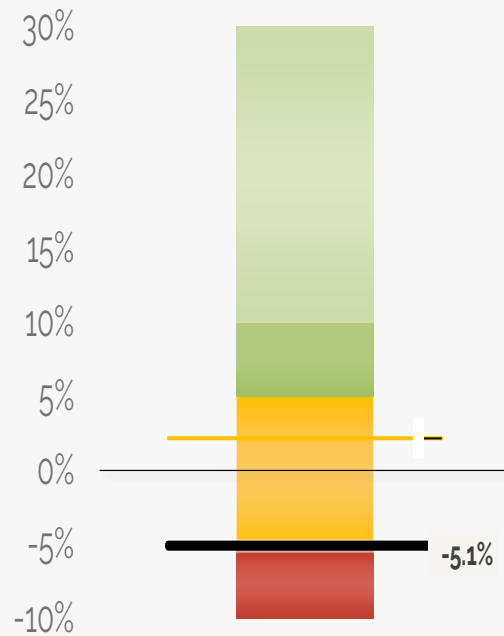


31 DAYS OF CASH AT YEAR'S END

The school will end the year with 31 days of cash. This is a 2 day improvement over August, but below the sponsor target of 45 days.

Gross Margin

Revenue less expenses, divided by revenue

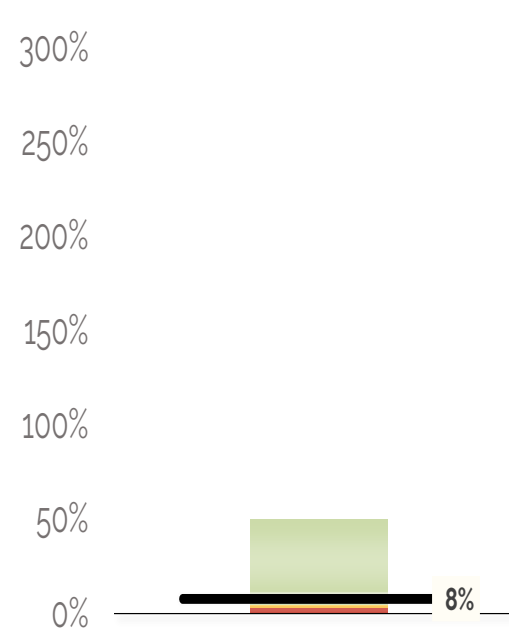


-5.1% GROSS MARGIN

The forecasted net income is -\$322k, which is \$466k below the budget. It yields a -5.1% gross margin.

Fund Balance %

Forecasted Ending Fund Balance / Total Expenses



7.81% AT YEAR'S END

The school is projected to end the year with a fund balance of \$520,927. Last year's fund balance was \$842,919.

	<i>Previous Year End</i>	<i>Current</i>	<i>Year End</i>
	<i>6/30/2022</i>	<i>9/30/2022</i>	<i>6/30/2023</i>
Assets			
Current Assets			
Cash	881,360	680,682	559,369
Total Current Assets	881,360	680,682	559,369
Total Assets	881,360	680,682	559,369
Liabilities and Equity			
Liabilities			
Current Liabilities			
Other Current Liabilities	38,441	34,225	38,441
Total Current Liabilities	38,441	34,225	38,441
Total Long-Term Liabilities	0	0	
Total Liabilities	38,441	34,225	
Equity			
Unrestricted Net Assets	842,919	842,919	842,919
Net Income	0	-196,462	-321,991
Total Equity	842,919	646,457	520,927

	Year-To-Date			Annual Forecast			Remaining
	Actual	Budget	Variance	Forecast	Budget	Variance	
Revenue							
Local Revenue	178,637	143,411	35,227	573,642	573,642	(0)	395,005
State Revenue	935,137	850,689	84,448	3,407,763	3,832,490	(424,726)	2,472,626
Federal Revenue	59,741	281,684	(221,943)	1,493,720	1,482,409	11,311	1,433,979
Private Grants and Donations	228,764	39,500	189,264	543,000	395,000	148,000	314,236
Earned Fees	76,775	33,095	43,680	326,181	308,180	18,001	249,406
Total Revenue	1,479,054	1,348,378	130,676	6,344,306	6,591,720	(247,414) ①	4,865,252
Expenses							
Salaries	660,495	692,291	31,797	2,877,323	2,769,166	(108,157)	2,216,829
Benefits and Taxes	180,497	201,788	21,291	820,490	807,154	(13,337)	639,993
Staff-Related Costs	17,841	10,250	(7,591)	41,180	41,000	(179)	23,339
Rent	162,885	124,263	(38,622)	498,052	497,052	(1,000)	335,167
Occupancy Service	141,317	122,686	(18,631)	530,746	490,746	(40,000)	389,429
Student Expense, Direct	175,230	169,957	(5,273)	684,524	679,827	(4,698)	509,294
Student Expense, Food	7,526	90,365	82,838	361,458	361,458	(0)	353,932
Office & Business Expense	324,185	176,232	(147,952)	755,709	704,929	(50,780)	431,525
Transportation	5,540	21,577	16,037	86,310	86,310	0	80,770
Total Ordinary Expenses	1,675,516	1,609,410	(66,106)	6,655,793	6,437,642	(218,151)	4,980,277
Net Operating Income	(196,462)	(261,032)	64,570	(311,486)	154,079	(465,565)	(115,024)
Extraordinary Expenses							
Interest	-	126	126	505	505	0	505
Facility Improvements	-	2,500	2,500	10,000	10,000	(0)	10,000
Total Extraordinary Expenses	-	2,626	2,626	10,505	10,505	(0)	10,505
Total Expenses	1,675,516	1,612,037	(63,479)	6,666,298	6,448,146	(218,151) ②	4,990,781
Net Income	(196,462)	(263,658)	67,196	(321,991)	143,574	(465,565) ③	(125,529)
Cash Flow Adjustments	(4,216)	-	(4,216)	0	-	0 ④	4,216
Change in Cash	(200,678)	(263,658)	62,980	(321,991)	143,574	(465,565) ⑤	(121,313)

① REVENUE: \$247K BEHIND
Due to shortfall in budgeted YE enrollment (from 460 to 419)

② EXPENSES: \$218K BEHIND
Due to higher than budgeted salaries, occupancy service and office & business expense

③ NET INCOME: \$466K behind

④ CASH ADJ: \$0K AHEAD

⑤ NET CHANGE IN CASH: \$466K BEHIND

Monthly Financials

Income Statement	Actual			Forecast									TOTAL
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Revenue													
Local Revenue	66,277	60,229	52,132	43,889	43,889	43,889	43,889	43,889	43,889	43,889	43,889	43,889	573,642
State Revenue	321,514	306,933	306,691	274,736	274,736	274,736	274,736	274,736	274,736	274,736	274,736	274,736	3,407,763
Federal Revenue	32,435	27,306	0	159,331	159,331	159,331	159,331	159,331	159,331	159,331	159,331	159,331	1,493,720
Private Grants and Donations	181,027	9,977	37,760	34,915	34,915	34,915	34,915	34,915	34,915	34,915	34,915	34,915	543,000
Earned Fees	34,845	10,332	31,598	27,712	27,712	27,712	27,712	27,712	27,712	27,712	27,712	27,712	326,181
Total Revenue	636,098	414,776	428,180	540,584	540,584	540,584	540,584	540,584	540,584	540,584	540,584	540,584	6,344,306
Expenses													
Salaries	232,443	210,435	217,617	244,004	245,838	246,712	246,712	246,712	246,712	246,712	246,712	246,712	2,877,323
Benefits and Taxes	57,699	60,307	62,492	70,656	71,017	71,189	71,189	71,189	71,189	71,189	71,189	71,189	820,490
Staff-Related Costs	1,624	0	16,217	2,593	2,593	2,593	2,593	2,593	2,593	2,593	2,593	2,593	41,180
Rent	42,230	79,291	41,364	37,241	37,241	37,241	37,241	37,241	37,241	37,241	37,241	37,241	498,052
Occupancy Service	59,206	27,889	54,222	43,270	43,270	43,270	43,270	43,270	43,270	43,270	43,270	43,270	530,746
Student Expense, Direct	33,572	93,160	48,497	56,588	56,588	56,588	56,588	56,588	56,588	56,588	56,588	56,588	684,524
Student Expense, Food	0	101	7,425	39,326	39,326	39,326	39,326	39,326	39,326	39,326	39,326	39,326	361,458
Office & Business Expense	217,065	27,315	79,804	47,947	47,947	47,947	47,947	47,947	47,947	47,947	47,947	47,947	755,709
Transportation	4,150	94	1,296	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	8,974	86,310
Total Ordinary Expenses	647,987	498,594	528,935	550,600	552,795	553,840	553,840	553,840	553,840	553,840	553,840	553,840	6,655,793
Operating Income	-11,889	-83,817	-100,755	-10,017	-12,211	-13,257	-13,257	-13,257	-13,257	-13,257	-13,257	-13,257	-311,486
Extraordinary Expenses													
Interest	0	0	0	56	56	56	56	56	56	56	56	56	505
Facility Improvements	0	0	0	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	10,000
Total Extraordinary Expenses	0	0	0	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	10,505
Total Expenses	647,987	498,594	528,935	551,767	553,962	555,007	555,007	555,007	555,007	555,007	555,007	555,007	6,666,298
Net Income	-11,889	-83,817	-100,755	-11,184	-13,378	-14,424	-14,424	-14,424	-14,424	-14,424	-14,424	-14,424	-321,991
Cash Flow Adjustments	-18,041	-8,263	22,087	468	468	468	468	468	468	468	468	468	0
Change in Cash	-29,930	-92,080	-78,668	-10,715	-12,910	-13,955	-13,955	-13,955	-13,955	-13,955	-13,955	-13,955	-321,991

31 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$559k**, **\$466k** below budget. This is an improvement of \$40K over last month.

Once CWC receives the Oct DESE payment, we should be in position to add the funding equity and higher WADA amounts to the revenue forecast. This should help resolve this year's deficit and help close the gap on our YE Days of Cash. Our sponsor target for FY23 is 45 days.

