

# December 2019 Financials

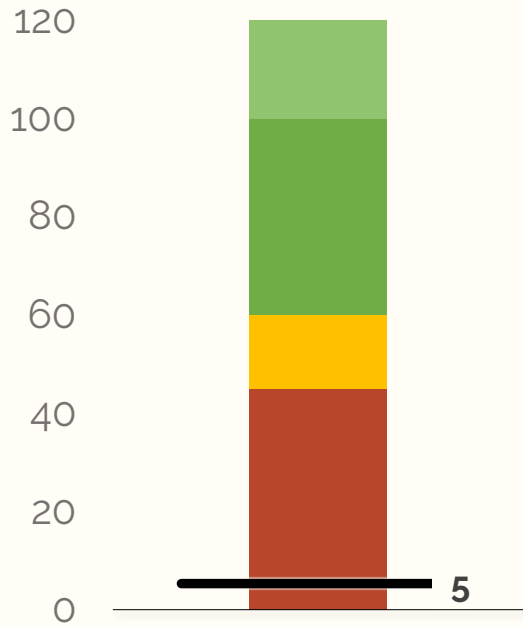
PREPARED JANUARY 2020 BY



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## Days of Cash

Cash balance at year-end divided by average daily expenses

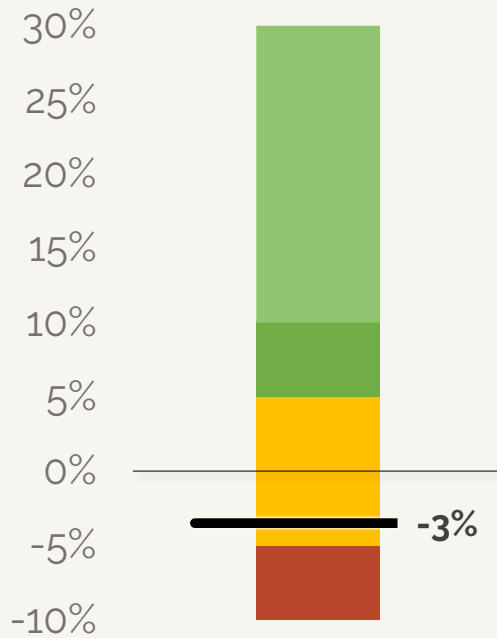


### 5 DAYS OF CASH AT YEAR'S END

The school will end the year with 5 days of cash. This is below the recommended 60 days, and 2 more day(s) than last month

## Gross Margin

Revenue less expenses, divided by revenue



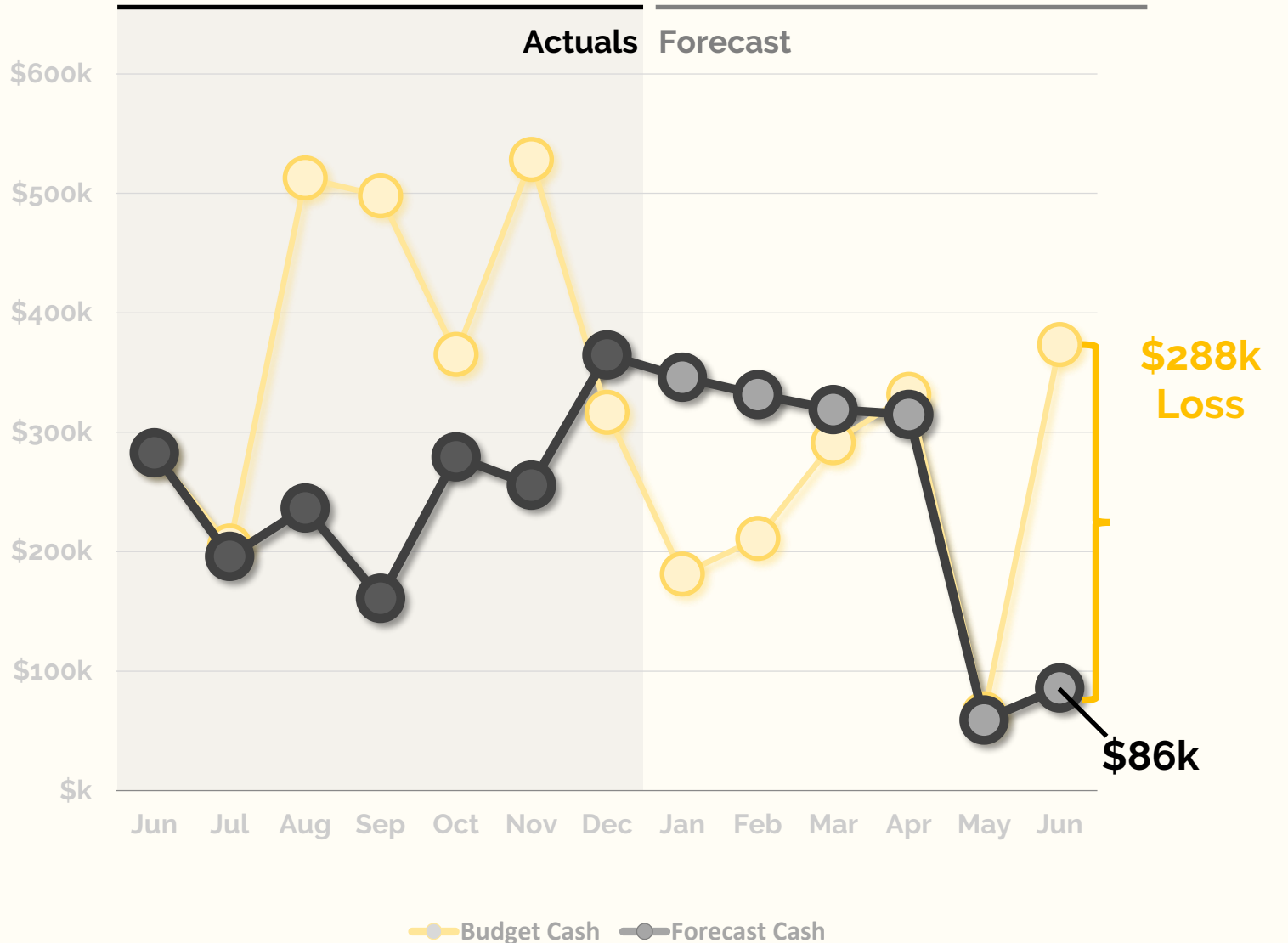
### -3% GROSS MARGIN

The forecasted net income is - \$197k, which is \$288k below the budget. It yields a -3% gross margin.

## 5 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$86k**, **\$288k** below budget.

This forecast is dependent on the school hitting fundraising target and stable enrollment.



# Forecast Overview

	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$5.6m	\$5.8m	-\$177k		Driven by current enrollment and student collections
Expenses	\$5.8m	\$5.7m	-\$111k		Driven by several factors, most recently, a 30K increase in sped private placement cost projection
<b>Net Income</b>	<b>-\$197k</b>	<b>\$91k</b>	<b>-\$288k</b>		
Cash Flow Adjustments	-0	0	-0		
<b>Change in Cash</b>	<b>-\$197k</b>	<b>\$91k</b>	<b>-\$288k</b>		

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# Key Forecast Changes This Month

The December forecast **increased** the year-end cash expectation by **\$48k**. *Key changes:*





# QUESTIONS?

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	Year-To-Date			Annual Forecast			
	Actual	Budget	Variance	Forecast	Budget	Variance	Remaining
<b>Revenue</b>							
Local Revenue	761,364	848,023	(86,659)	1,419,193	1,471,045	(51,852)	657,829
State Revenue	1,757,303	1,765,478	(8,175)	3,784,501	3,909,066	(124,565)	2,027,198
Federal Revenue	173,231	181,368	(8,138)	433,253	433,792	(539)	260,022
<b>Total Revenue</b>	<b>2,691,897</b>	<b>2,794,869</b>	<b>(102,972)</b>	<b>5,636,947</b>	<b>5,813,904</b>	<b>(176,956)</b> ①	<b>2,945,050</b>
<b>Expenses</b>							
Salaries	1,259,597	1,254,351	(5,246)	2,531,857	2,508,702	(23,155)	1,272,260
Benefits and Taxes	322,542	342,617	20,074	671,882	685,233	13,351	349,339
Staff-Related Costs	15,020	10,602	(4,418)	21,203	21,203	(0)	6,184
Rent	247,722	264,537	16,815	529,074	529,074	(0)	281,352
Occupancy Service	216,252	181,750	(34,502)	405,629	363,500	(42,129)	189,377
Student Expense, Direct	281,313	241,967	(39,346)	553,257	483,933	(69,324)	271,944
Student Expense, Indirect	92,524	112,374	19,850	252,307	272,708	20,401	159,784
Office & Business Expense	142,184	180,874	38,690	372,971	373,348	377	230,787
Transportation	57,109	44,036	(13,073)	120,764	107,692	(13,073)	63,656
Total Ordinary Expenses	2,634,262	2,633,107	(1,155)	5,458,944	5,345,393	(113,551)	2,824,683
Net Operating Income	57,636	161,763	(104,127)	178,003	468,510	(290,508)	120,367
<b>Extraordinary Expenses</b>							
Interest	-	127,975	127,975	375,000	377,975	2,975	375,000
Total Extraordinary Expenses	-	127,975	127,975	375,000	377,975	2,975	375,000
<b>Total Expenses</b>	<b>2,634,262</b>	<b>2,761,081</b>	<b>126,819</b>	<b>5,833,944</b>	<b>5,723,368</b>	<b>(110,577)</b> ②	<b>3,199,683</b>
<b>Net Income</b>	<b>57,636</b>	<b>33,788</b>	<b>23,848</b>	<b>(196,997)</b>	<b>90,536</b>	<b>(287,533)</b> ③	<b>(254,633)</b>
Cash Flow Adjustments	24,244	-	24,244	(0)	-	(0)	(24,244)
<b>Change in Cash</b>	<b>81,880</b>	<b>33,788</b>	<b>48,091</b>	<b>(196,997)</b>	<b>90,536</b>	<b>(287,533)</b> ⑤	<b>(278,877)</b>

### ① REVENUE: \$177K BEHIND

Driven by enrollment and lagging behind budget target for student collections(i.e. food service, aftercare)

### ② EXPENSES: \$111K BEHIND

Driven by previously discussed items: hourly pay, transportation, facility costs, new one this month is sped private placement forecast increase

### ⑤ NET CHANGE IN CASH: \$288K BEHIND



	<i>Previous Year End</i>	<i>Current</i>
	<i>6/30/2019</i>	<i>12/31/2019</i>
<b>Assets</b>		
Current Assets		
Cash	282,864	364,743
Intercompany Transfers	0	0
Total Current Assets	282,864	364,743
<b>Total Assets</b>	<b>282,864</b>	<b>364,743</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Current Liabilities		
Other Current Liabilities	4,210	28,454
Accounts Payable	500,000	500,000
Total Current Liabilities	504,210	528,454
Total Long-Term Liabilities	0	0
<b>Total Liabilities</b>	<b>504,210</b>	<b>528,454</b>
<b>Equity</b>		
Unrestricted Net Assets	-221,346	-221,346
Net Income	0	57,636
<b>Total Equity</b>	<b>-221,346</b>	<b>-163,711</b>